

NSW Stock & Station Licence

Certificate IV in Property Services (Stock and Station Agency)



Now you can undertake ALL your Real Estate training from the comfort of home.

As a Registered Training Organisation, the NSW Real Estate Training College is offering the NSW Stock & Station Agent Licence at a cost of only **\$2,995** or **\$1,740** if you hold a NSW Real Estate Agent Licence.

You will need a stock & station qualification if you want to buy and sell rural land greater than 20 hectares, buy and sell livestock, negotiate deals relating to livestock transactions or enter into agistment deals.

This course gives you the necessary educational requirements needed for application to NSW Fair Trading for a Stock & Station Licence and will enable you to be employed as a Licensee, a commission based salesperson or own and operate your own agency.

Fast track your licence

If you have been working in the industry or have business exposure, you may be eligible for recognition of prior learning or credit transfer, ensuring a fast and cost effective licensing program.

For further information, review our RPL application found in the main menu of our website.



START TODAY WITH
INTERNET BASED
TRAINING SO YOU CAN
STUDY FROM HOME!

3 simple steps to enrol

- 1 Complete the enrolment form (located on our website) and return to us by fax or email.
- 2 Click on the course you wish to undertake. If this is your first visit, follow the directions on how to create a new account.
- 3 Pay for your course online using your credit card. Confirmation of your enrolment will be emailed to you within 24 hours.

... you then simply log on and start your studies!

Want to know more?

For further information, please call or email us today, or visit us at realestatetraining.com.au



NATIONALLY RECOGNISED
TRAINING

Registered Training Organisation Number 91003

NOTE: please refer to fairtrading.nsw.gov.au for information on licence eligibility.

email: train@realestatetraining.com.au



02 9987 2322



02 9479 9720

COURSE INFORMATION	The following modules must be completed
CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work
CPPDSM4009	Interpret legislation to complete work in the property industry
CPPDSM4015B	Minimise agency and consumer risk
CPPDSM4024A	Advise clients on livestock sale and purchase options
CPPDSM4039A	Conduct livestock sale by auction
CPPDSM4068A	Prepare livestock for sale at sale yards
CPPDSM4075A	Select livestock for sale
CPPDSM4077A	Sell livestock by private sale
CPPDSM4081A	Work in the stock and station agency sector
CPPDSM4021A	Sell and finalise sale of rural property by private treaty
CPPDSM4067A	Plan for and complete sale of rural property by auction
CPPDSM4052A	List and market rural property for sale or lease
CPPDSM4037A	Conduct auction of rural property
CPPDSM4030A	Appraise rural property
CPPDSM4005A	Establish and build client-agency relationships
CPPDSM4006A	Establish and manage agency trust accounts
CPPDSM4051A	Lease rural property
CPPDSM4073A	Provide rural property management services
BSBSMB406	Manage small business finances
BSBLED401	Develop teams and individuals
CPPDSM4056A	Manage conflicts and disputes in the property industry

Is online learning for you?

Online learning is different in many respects from the traditional face-to-face learning we're all used to, primarily in the way we get our information and how we interact with facilitators. Online learners should be comfortable with internet browsing/searching, email, sending and reading attachments and word processing. We are here to help. Our telephones are answered 24 hours a day and you can always contact us by email or online chat.

Course completion

The nationally agreed time for course completion is 679 hours. However, students undertaking the course with our college take approximately 10 to 12 weeks to finish. There is no time restriction and you may choose to complete studies in more or less time.

Centrelink funding

Our courses are approved for Centrelink funding:-

DHS Code: 2P849

RTO Code: 91003

Please contact your Centrelink Case Manager for further information.