

NSW Business Agent Licence training for Real Estate Agents

CPP40507 Certificate IV in Property Services (Business Broking)



Now you can undertake ALL your Real Estate training from the comfort of home.

As a Registered Training Organisation, the NSW Real Estate Training College is offering the Business Agents Licence Gap course for Real Estate Agents at a cost of only **\$795.00** or **\$565.00** for Real Estate Agents who hold a Certificate of Registration Business Broking qualification as well.

This course will give you the necessary educational requirements needed for application to NSW Fair Trading and will enable you to own and operate your own business brokerage agency.

Why choose us?

- We will post a complimentary 'Sale of Businesses in Australia' textbook to you upon enrolment
- Fast turnaround of marking - assignments marked within 48 hours of submission
- No resubmission fees
- Unlimited enrolment so you can access the resources once you have completed the course
- Unlimited student assistance
- No time restriction on course completion - you can take as long as you need!



START TODAY WITH
INTERNET BASED
TRAINING SO YOU CAN
STUDY FROM HOME!

3 simple steps to enrol

- 1 Complete the enrolment form (located on our website) and return to us by fax or email.
- 2 Click on the course you wish to undertake. If this is your first visit, follow the directions on how to create a new account.
- 3 Pay for your course online using your credit card. Confirmation of your enrolment will be emailed to you within 24 hours.
Please note enrolment is prompted by payment.

... you then simply log on and start your studies!

Want to know more?

For further information, please call or email us today, or visit us at realestatetraining.com.au



NATIONALLY RECOGNISED
TRAINING

Registered Training Organisation Number 91003

NOTE: please refer to fairtrading.nsw.gov.au for information on licence eligibility.

email: train@realestatetraining.com.au



02 9987 2322



02 9479 9720

COURSE INFORMATION		The following 7 modules must be completed
CPPDSM4079A	Work in the business broking sector	
CPPDSM4061A	Obtain prospects for listing	
CPPDSM4029A	Appraise business	
CPPDSM4053A	List business for sale	
CPPDSM4069A	Promote and market listed business	
CPPDSM4060A	Negotiable sale and manage sale to completion or settlement	
BSBCUS401	Coordinate implementation of customer service strategies	
Provided you can supply evidence of holding your Real Estate Agent Licence, you will receive automatic exemption from completing the following modules:		
CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work	
CPPDSM4006A	Establish and manage agency trust accounts	
CPPDSM4015B	Minimise agency and consumer risk	
BSBLED401	Develop teams and individuals	
BSBSMB406	Manage small business finances	

Is online learning for you?

Online learning is different in many respects from the traditional face-to-face learning we're all used to, primarily in the way we get our information and how we interact with facilitators. Online learners should be comfortable with internet browsing/searching, email, sending and reading attachments and word processing. We are here to help. Our telephones are answered 24 hours a day and you can always contact us by email or online chat.

Licence Reforms

Changes that are proposed to take effect in 2019 suggest that there will no longer be a separate Business Agent Licence and that instead, it will be combined with the Real Estate Licence. If you complete the Business Agent Licence training before the changes take effect, you will be transitioned to an unconditional Real Estate Licence and will be able to perform the functions of both a Real Estate Agent and Business Agent. Please contact us for more information.

Course completion

The nationally agreed time for course completion is 280 hours. However, students undertaking the course with our college take approximately 3 to 5 weeks to finish. There is no time restriction and you may choose to complete studies in more or less time.

Centrelink funding

Our courses are approved for Centrelink funding:-

DHS Code: 2P849

RTO Code: 91003

Please contact your Centrelink Case Manager for further information.